

LINKS INTERNATIONAL CO., LTD.

株式会社リンクスインターナショナル



Company profile

◆Company Name :LINKS INTERNATIONAL CO., LTD.

◆Head Office :Nitto building 2F, 6-15-11, Soto-kanda,

Chiyoda-ku, Tokyo, Japan

◆Established :7-Dec-1999

◆Paid-in-Capital :30,000,000 Yen

◆Accounting Date : August

◆Main Bank : Bank of Mitsubishi UFJ

SUMITOMO MITSUI BANKING COPORATION

◆President and CEO : Yoshiyuki Kawashima

◆Description of Business Contents

:Production, sales and import of computer components

and peripheral equipments

◆Website : http://www.links.co.jp/



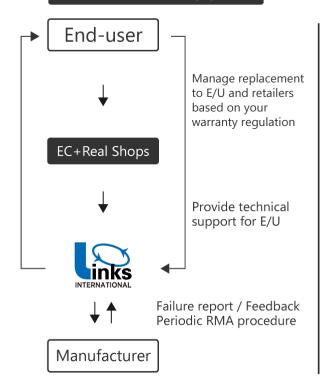


Sales / Distribution

Manufacturer Minimize logistics cost B to B EC+Real Shops amazon With Vender Central LINKS DIRECT Our direct EC Retailers Real shops all over Japan End-user

Our Function

Customer Support



Marketing





Our Function

1 Why we deal with amazon?





Selling through **Vendor Central**

- More view / sales than Seller Central
- **Reliability** of "Sold by Amazon.co.jp"

Localized / enriched images for **A+**

- Explaining your products in depth
- Developing your brand for Japanese market



Our Function

2 Why we deal with Retailers?





- Mega retailers and specialized shops
- Placing **on-site demo**



Initial customer support with retailers

- -Technical support
- Replacement for a failure unit



Our Function

3 Why we deal with **B to B**?



Various accounts of **enterprise customers**

- -Exploring more demand than B to C
- **-Smooth transaction** to JP companies



Participating **B** to **B** exhibitions

- Showing your products in-person
- **Developing demand** in a particular industry



























B UMPC (Ultra Mobile PC)





















Widespread brand for both BtoB and BtoC



Industrial Grade PC for BtoB customers



Ultra-High performance PC for Enthusiasts



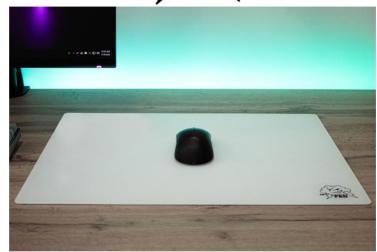
D Gaming Devices





Keyboard / Mouce / Headset / Gaming Chair





Glass Mousepad with great durability & smoothness





everbaq



Quintokuta







Mobile Battery with AC output

LCD Monitor

Mobile Monitor



Our Main Customers

Consumer electronics retailers













PC Specialty stores / BTO PC











Apple resellers













OEM / B to B Business









Marketing: Press events















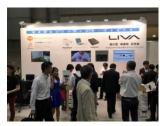
Marketing: Exhibitions

















THANK YOU